

VOLVO

VOLVO CONSTRUCTION EQUIPMENT

NVF - Volvo CE Electromobility

2025-10-17

AGENDA

Volvo Group

Sustainability strategy

Zero emission product portfolio

EC230 comparison

Business models



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How to avoid today's solutions to become tomorrow's obsoletions?

Volvo Trucks



Volvo Penta



Volvo Group

Volvo Buses



Volvo Construction Equipment



A close-up, over-the-shoulder shot of two women in an outdoor setting. The woman on the right, with long brown hair, is smiling and looking towards the woman on the left. The woman on the left is seen from the back of her head and shoulder, wearing a dark top and a gold hoop earring. In the background, a yellow car and a building are visible under bright, warm sunlight.

DRIVEN BY OUR PURPOSE:

**To build the world
we want to live in**

VOLVO

Our electric machines line-up in Europe



All trucks. Full electric.



V O L V O

Volvo Energy



We are here to make a fundamental breakthrough by accelerating electrification and driving circularity for a better tomorrow.

EC230E vs EC230F



Runtime	+35%
Charging power	+65%
Features	++
Price	-15%



One shift runtime
TCO neutral vs diesel

Barriers to fast adoption to the technology

Up front investment

- New technology are more expensive

New technologies

- Am I investing in the right technology for the future?

Residual value

- What will be the value in 1yrs? 3yrs? 5yrs?

Project duration

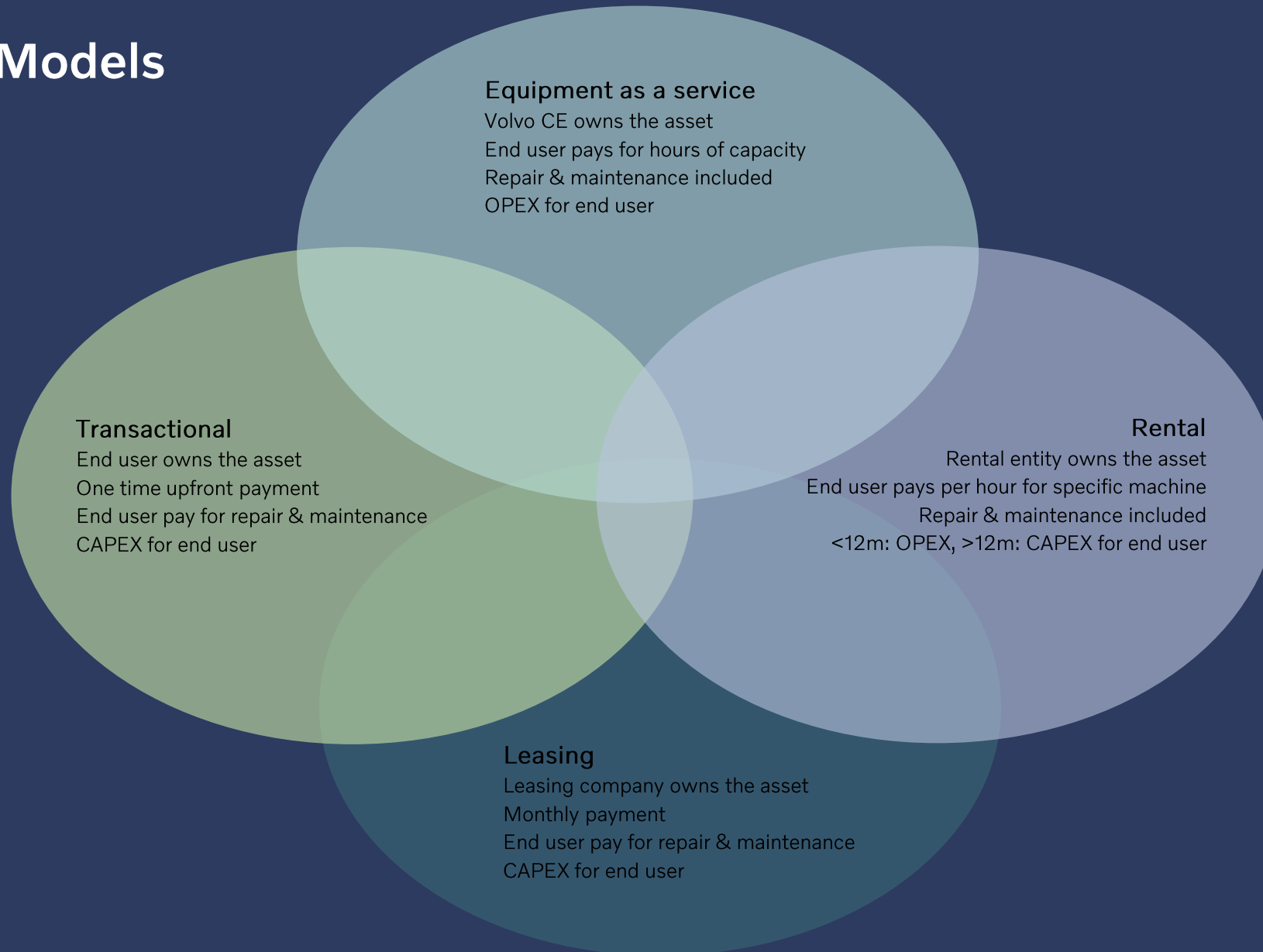
- I need a Zero emission solution for a specific project

Charging solutions

- I need a complete solution, not just the machine

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Business Models



V O L V O

**BUILDING THE WORLD WE
WANT TO LIVE IN – TOGETHER**

The formula for electromobility adoption

