



Climate requirements in contracts

Product of NVF working group "Climate requirements in contracts"

July 2020 to July 2022



Purpose

How to **reduce the sector's CO₂ footprint** while ensuring optimum competition via tender procedures

Topics discussed

- a) How to ensure competition in a market that imposes ambitious climate requirements
- b) Experience with EPDs in the transport sector
- c) Methods for climate requirements in contracts

Chairman: Michelle Tølbøll Petersen

28 members in the working group



The end product

The working group made the report: "Klimakrav i kontrakter"

Nordiskt Veforum
– Klimakrav i kontrakter

Sustainability Coordinator

Methods for climate requirements in contracts

Climate requirements and cost-effective carbon dioxide reductions

Climate requirements in contracts

Requirements for project design and execution

8 Methods for climate requirements

- A [catalogue](#) with inspiration regarding climate requirements in construction or maintenance contracts
 - The Client can [select the method or methods](#) most appropriate for the ambitions, resources and economy in the project
 - The methods can be used [alone or combined](#)
 - All methods have [advantages and disadvantages](#)
-
- The examples are based on an award model of the [pricing model type](#)



Cost-effective carbon dioxide reductions

- The **shadow price of carbon** can be used to evaluate if a climate initiative is considered to contribute with cost-effective carbon dioxide reductions
 - Alternatively, if **the costs is too big** compared with the CO₂-reductions
- To reduce CO₂ where it makes the biggest difference it is essential that the willingness to pay **is the same** across projects, contracts, climate initiatives and sources of emissions.

*The **shadow price of carbon** reflects the social cost per ton carbon dioxide reduced by a specific initiative**

- Include **social costs** in the calculation of shadow prices.
- Social costs in road projects could be noise, air pollution or traffic congestion.

*The **willingness to pay** for greenhouse gas reductions reflects the maximum amount that should be paid for reducing the carbon impact by one ton*

- The shadow price should always be **lower** than the willingness to pay

Methods

1. Requirements for project design and execution
2. Costs determined via CO₂ questionnaire
3. Parallel tenders
4. Options containing CO₂ reducing measures
5. CO₂ pool in the construction phase
6. Alternative tenders
7. Requirements for CO₂ baseline in the construction phase
8. CO₂ Baseline as award criterion



Methods 1 to 4

1. Requirements for project design and execution

- The contract sets out a number of requirements for project design and execution methods that the contractor must meet.
- Those requirements can include CO₂ reductions such as the use of specific product types or Construction site operations
- A shadow price can be calculated before applying the requirement

2. Costs determined via CO₂ questionnaire

- CO₂ reductions as a competitive parameter for awarding the contract
- The award model describes how a surcharge is added to the tender price per tonne CO₂ emitted by the solution tendered
- The Client has defined and described all the areas in which CO₂ reductions are competed for in a questionnaire
- This could be on different types of materials, transport distances or something else
- The amount of surcharge will be determined on the basis of the Client's willingness to pay

3. Parallel tenders

- The Client tender out several solutions including different project design or different execution methods
- Climate-saving initiatives will only be implemented in the contract if the additional price is below a fixed level
- Based on the calculated CO₂ emissions of each solution, a deduction is calculated for parallel tenders containing CO₂ reducing measures

4. Options containing CO₂ reducing measures

- An option is a prior agreement that the contract can be extended under specified conditions
- Allows the project team to decide whether the measure is to be implemented when the price of the option/measure is available in the tender
- The project team can choose to implement the measure(s) with the lowest shadow price

Methods 5 to 8

5. CO₂ pool in the construction phase

- The project team includes a [pool for reducing the carbon footprint](#) of the contract
- Can be activated by the contractor or the Client [proposing project modifications](#) or changes to execution methods

6. Alternative tenders

- The Tenderer, at the request of the Client, [proposes a solution](#) other than that described in the tender documents
- This method is best suited to [open up alternative](#) solutions for the project design
- Evaluation of alternative tenders containing CO₂ reducing measures can be handled by using [Cost as an award criterion](#)
- The Client must be able to ensure the quality

7. Requirements for CO₂ baseline in the construction phase

- The contract contains [an incentive model](#) in the form of a penalty or bonus for deviating from the baseline set by the Client for the carbon footprint of the contract/project
- Ensure incentives to reduce CO₂ emissions where it is cost-effective to do so
- The potential for CO₂ reduction can be limited to a number of selected elements of the project (e.g. materials, transport, energy, etc.)

8. CO₂ Baseline as [award criterion](#)

- The contractor must determine [the carbon footprint of the solution tendered](#) in its tender, and this will serve as the baseline for the payment of penalties or bonuses (in Model 7, the Client sets this baseline)
- When awarding the contract, the [carbon footprint](#) of the solution will be [a sub-criterion](#), and a surcharge will be added to the evaluation price per tonne of CO₂ emitted in the contractor's tender. The supplement is based on the [Client's willingness to pay](#).

Thank you for
your attention

