



Statens vegvesen

Norwegian Public Roads
Administration

The Norwegian Public Roads Administrations strategy for forthcoming tenders

- **Public overview** – allow the market to plan
 - NPRA will present projects that are going to be tendered out within the next two years in Suppliers' day and in other for a in 2023.
 - In 2024 and 2025 we will tender a less regarding large investments, but increase the amount in operation and maintenance
- **Strategies**

Contracts strategies that focus on green procurement, marked dialog, working conditions and HSE

Climate strategy, including action plans, that will secure the goal og reducing CO2 with 55% in 2030
- **Marked dialog - in different levels**

To secure the best size of the contracts

To secure the best procurement, including selection of award criteria

To optimize the risk sharing

Use market expertise before and during the procurement phase
- **Contract sizes**
 - Contracts below 100M EUR appeal to contractors who are already present on the Norwegian market
 - Contracts bigger than 100M EUR attracts large international contractors
- **Contract form** – dependent on type of contract (e.g., enlargement or green field)
 - Road widening will in general be tendered as Design, Bid, Build contract (DBB)
 - New roads will often be tendered as Design and Build contract (D&B)
 - Operation contract will in the future more often be tendered as DBB with several award criteria and with negotiation



Statens vegvesen
Norwegian Public Roads
Administration

How we procure in Norway

Large investment contract:

- Mainly Bid & Built contacts, with award criteria and negotiation/dialog

Smaller investment contract:

- < 10M: Mainly Design, Bid and Built



Statens vegvesen
Norwegian Public Roads
Administration

How we procure in Norway

Operation:

- from traditional contracts with awarding at the lowest price to use of award criteria and negotiations

Maintenance:

- use of award criteria in asphalt contracts
EPD as a basis for the climate budget



Statens vegvesen
Norwegian Public Roads
Administration

New regulations on public procurement from 2024

- In all procurement we have to use climate as an award criterion, with a weight of 30%
- Exceptions may be made if it can be justified that the criterion is obviously not suitable
- The justification must be in writing
- This means that our standard procurement routines has to be changed



Statens vegvesen
Norwegian Public Roads
Administration

Why

- Encourage the market
- Use of the knowledge in the market
- Find the best solution
- Ensure that both parties have a common understanding of the contract's content
- Talk down the risk



Statens vegvesen
Norwegian Public Roads
Administration